



Dyenes Lima

Dyenes is a seasoned Oracle EBS and Cloud Project Manager. He is an experienced solution architect and has guided numerous multinational organizations through successful implementations and upgrades. Dyenes has been working with Oracle products for more than 12 years. He has strong leadership and negotiation skills that enable him to work well with executives as well as personnel at all levels of organizations. He excels at team building and developing relationships with clients and staff.

Dyenes has strong ERP project management, functional and technical skills. He is well versed in PMP processes and consistently delivers Oracle projects on time and under budget for his clients using Oracle AIM / OUM methodologies. At TRI, Dyenes is a project leader whose focus is on quality and results. His expertise in project management – risk analysis, scope control, change management, budget control – is top notch. His work experience includes the successful implementation of the following Oracle E-Business Suite modules - Supply Chain (Integrated Receiving, Purchasing, Inventory), Order to Cash (Order Management, Shipping and Advanced Pricing and Account Receivable), Record to Report (General Ledger and Fixed Asset), Billing and Electronic Invoice (Brazilian XML).

Dyenes has global rollout expertise and has managed large international projects for clients such as Hydratight, Harsco, Schlumberger, Seadrill, Essilor, Dresser, and Schweitzer Mauduit. He has industry exposure that includes Oil & Gas, Retail, Industrial, Energy, Services and others. Dyenes also is an expert in Brazil localizations and knowledgeable in LATAM and EMEA localizations.

Language

Dyenes speaks the following languages:

- English
- Portuguese
- Spanish

Professional Skills

Oracle Module Expertise

- Order Management (OM)
- Advanced Price
- Trading Community Architecture (TCA)
- Brazilian Taxes Engine (Billing)
- Account Receivables (AR)
- General Ledger (GL)
- Subledger Accounting (SLA)
- Account Payables (AP)
- Purchasing (PO)
- Integrated Receiving (“*Recebimento Integrado*” In Portuguese)
- Brazilian Localizations (CLL’s)
- Oracle Applications R 11, 11i, 12 including 12.2.6



Application Tools

- SQL
- PL/SQL
- Oracle Alerts
- Packages, Procedures, Functions and Triggers
- XML Publisher

Complementary Information

- 12+ years supporting and implementing in Brazil, US, India, UK, Dubai
- Played a management or team leadership role on multiple projects
- Participation on several multinational rollouts
- Strong technical skills
- Experienced solution architect for US companies with Brazil subsidiaries
- Strong in using Oracle Apps tools including SQL, PL/SQL, XML Publisher, Oracle Reports
- Excellent communication, team building and project management skills
- Team leader of Order to cash including team from India, United Kingdom and United States
- Solid knowledge about Brazil legal requirements.
- Strongly knowledge related Brazil locations modules.
- Experience with Oracle Third Party NF-e and NFS-e (Electronic Tax Solution) such as:
 - Mastersaf
 - Synchro
 - Compliance

Education

FGV - Fundação Getulio Vargas University
Project Feasibility and Analysis
Jul/2018 – Sep/2018

Project Lab
PMP Certification Program Rita Mulcahy
Jul/2017 – Oct/2017

Gama Filho University
Local: Rio de Janeiro/Brazil
Course: Production Engineering, Engineering
Jan/2006 – Jun/2013

Technical School Ferreira Viana
Local: Rio de Janeiro/Brazil
Course: Electrical Technician, Electrical, Electronic and Communications Engineering Technology/Technician
Jan/2000 – Dec/2003

Professional Experience

Tama

Industry: Plastics
Oracle Consulting: TRI CS



Apr/2018 ~ Present

Role: Oracle Project Manager

Description: Upgrade Oracle to REINF New Tax Requirement for Brazil

- Project manager working with a global team in Israel and Brazil.
- Responsible for the creation of the project plan, project risk, cutover plan. Involved in all phases of the project such as definition, execution, control, transition and closure.
- Responsible for all Brazilian locations, updating of environments, and validations with the team.

Project Scope: The Government has provided new tax requirements. Oracle has released patches for adjustments to the applications. The TRI team's focus was to implement this new Oracle functionality.

Hydratight

Industry: Oil and Gas

Oracle Consulting: TRI CS

Feb/2018 ~ Mar/2018

Role: Oracle Project Manager

Description: Upgrade of New Layout of Electronic Invoice (Brazilian XML) 4.0

- Worked in the role of project manager, overseeing activities in Brazil and working with a global team in Wisconsin
- Responsible for the creation of the project plan, project risk, cutover plan. Involved in all phases of the project such as definition, execution, control, transition and closure.
- Responsible for deployment to multiple locations.

Project Scope: The government released the new version / layout for the process of issuing electronic invoices. The TRI team defined requirements, configured the environment, collaborated with the fiscal integration partner and ensured the client's success with this initiative.

Engie

Industry: Energy

Oracle Consulting: TRI CS

Ago/2017 ~ Feb/18

Role: Oracle Project Manager

Description: Upgrade 12.1.3 to 12.2.6

- Worked in the role of project manager. Successfully managed a very large fixed fee upgrade project.
- Provided weekly status reports to the executive leadership team.
- Managed all team activities – requirements, gap analysis, RICE items, transition, and post production support.
- Managed multiple work streams \ subprojects including the main upgrade, implementation of new functionality, XML Loader, and key business improvements. Responsible for resource management, prioritizing demands, budget and scope control. .
- Responsible for the large consulting project team including functional consultants, developers, and dbas.

Project Scope: Involved with all upgrade activities. Client's environment was successfully upgraded to version 12.2.6 on time and within budget.

Hydratight do Brasil

Industry: Oil and Gas

Oracle Consulting: IT Convergence



Mar/2016 ~ Apr/2017

Role: Oracle Project Manager and Senior Consultant

Description: Upgrade 12.2.5

- Worked in the role of project manager for the client's Brazil upgrade. Responsible for coordination with a global team in India, Brazil, US, and UK.
- Responsible for the upgrade throughout all Brazilian locations

Project Scope: Involved with all upgrade processes for version 12.2.5. In Brazil, responsible for the project. Conducting follow-up activities, weekly status report. control of costs and expenses. In addition, responsible for the P2P and OTC workstreams.

Schlumberger Brasil

Industry: Oil and Gas

Oracle Consulting: IT Convergence

Jun/2015 ~ Feb/15

Role: Oracle Functional Order to Cash

Description: Project of system improvements in R11 version of the oracle for the group companies.

- Working with a global team in India (Global IT Team), United States of America (HUB – Fiscal and Tax Department) and Dubai (Global IT Team).
- Supporting the Order to cash flow.
- Developing new features.
- Impact analysis in current business process due upgrade changes/enhancements.

Project Scope: OM, AR, Brazilian Billing Tax, Electronic Invoice Issue, INV/OPM, Mastersaf (3rd Tax Partner System for Issue invoice)

Hydratight do Brasil

Industry: Oil and Gas

Oracle Consulting: IT Convergence

May/2015 ~ Jun/2015

Role: Oracle Functional Order to Cash Team Leader for Brazil

Description: Electronic Invoice (NFe 3.10) Implementation of new features for NFe 3.10 version - release 11

- Worked with a global team in India (Global IT), United States of America (Global Project Management and Director).
- Analysis of adherence of global design with local needs.
- Impact analysis in current business process due upgrade changes/enhancements.

Project Scope: OM, AR, Brazilian Billing Tax, Electronic Invoice Issue, INV, Mastersaf (3rd Tax Partner System for Issue invoice)

Harsco Metals do Brasil

Industry: Metals

Oracle Consulting: IT Convergence

Feb/2013 ~ Apr/2015

Role: Oracle Functional Order to Cash Team Leader for Brazil

Description: Oracle implementation of new features and support release 12.1.3

- Worked with a global team in India (Global IT), United Kingdom (Global Project Management and Director) and United States (Parallel Oracle Implementation).



- Analysis of adherence of global design with local needs.
- Impact analysis in current business process due upgrade changes/enhancements.
- Business process mapping with all standard and customized modules.
- Design test scripts of all sub-process identified in assessment phase.
- Unit testing execution for each business process.
- Analyze and test integration with 3rd Parties and legacy systems.
- Full CRP1 testing cycles, with issue trackers and sign of (Performed in Rio de Janeiro/Brazil).
- Full CRP2 and CRP3 testing cycles, with issue trackers and sign of (Performed in Hyderabad/India).
- Full UAT testing Cycles, with issue trackers and SME's sign of (Performed in Sheffield/United kingdom).
- Assisting in developing and testing software applications.
- Provided Training & Conducted Practice & Additional Business Requirements sessions
- Supported production environments and users on a daily basis by responding to emergency requests
- Analyzing user needs, conferring with users to improve procedures and identifying and solving problems
- Post go-live support.

Project Scope: OM, AR, Brazilian Billing Tax, Electronic Invoice Issue, INV, Mastersaf (3rd Tax Partner System for Issue invoice)

Seadrill Ltda

Industry: Offshore deepwater drilling company

May/2011 ~ Jan/2013

Role: Oracle Sr. Consultant Order to Cash

Description: Oracle implementation of new features and support release 12.1.3 (Upgrade using the recommendation of the oracle to create a new environment and implement all the setups again)

- Upgrade and support of Oracle Applications 12 1.3 (AR, INV, Billing, EbTax, TCA)
- Testing modules' setup for inconsistencies.
- Customizations using oracle client extensions.
- Study of Current business processes, future business flow & identification of GAP/Workaround in order to provide an integrated information system solution to meet the business needs of the company.
- Business Requirements Mapping for Accounts Receivables and Electronic Invoice.
- Analysis, design and implementation of seamless integration between 3rd Parties' Mastersaf (Electronic Invoice System).
- Assisting in developing and testing software applications.
- Provided Training & Conducted Practice & Additional Business Requirements sessions.
- Supported production environments and users on a daily basis by responding to emergency requests.
- Analyzing user needs, conferring with users to improve procedures and identifying and solving problems.

Project Scope: Mastersaf, AR, INV and Mastersaf (3rd Tax Partner System for Issue invoice)

CMMA Usina Vale do Tijuco

Industry: Production of Automotive Alcohol

Jan/2011 ~ Apr/2011

Role: Oracle Sr. Consultant Order to Cash

Description: New features and support release 12.0.6

- Assisting in developing and testing software applications
- Impact analysis in current business process due upgrade changes/enhancements.
- Business process mapping with all standard and customized modules.
- Provided Training & Conducted Practice & Additional Business Requirements sessions
- Supported production environments and users on a daily basis by responding to emergency requests
- Post go-live support.



Project Scope: OM, AR, Brazilian Billing Tax, Electronic Invoice Issue, INV and Mastersaf (3rd Tax Partner System for Issue invoice)

Cobra Tecnologia S.A

Industry: Bank and IT Support

Oracle Partial Oracle implementation Only Electronic Invoice Issue

Dec/2010 ~ Jan/2011

Role: Oracle Consultant II Order to Cash

Description: Partial Oracle implementation Only Electronic Invoices and Adjustments

- Mapping the Client Requirements with Electronic Invoices needs and finding the gaps and delivering the solutions in terms of legal requirement and 3rd Parties system.
- Assisting in developing and testing software applications
- Layout change in the XML file with Impact analysis in current business process due upgrade changes/enhancements.
- Development of technical documentation.
- Provided Training & Conducted Practice & Additional Business Requirements sessions
- Supported production environments and users on a daily basis by responding to emergency requests.

Project Scope: AR, Brazilian Billing Tax, Electronic Invoice Issue, INV and Mastersaf (3rd Tax Partner System for Issue invoice)

Dresser Industria e Comercio Ltda

Industry: Gasoline Pump Equipment

Aug/2010 ~ Nov/2010

Role: Oracle Consultant II Order to Cash

Description: Oracle implementation of new features and support release 12.0.6

- Suggesting the best practices in the industry in conjunction with local requirement.
- Defined Value Sets, Descriptive Flex fields, and Custom Profile Options
- Application Enhancement and Support for AR and Billing modules in postproduction.
- Business process analysis and requirement gathering for new customization, report development.
- Conducted CRP, UAT and training for end users and production support.
- Gross Sales Report, Report displays the Order Information, AR and Billing Invoices, Customer/Supplier Information, Invoice amount details, Trips and shipment information etc.
- Mapping the Client Requirements with Electronic Invoices needs and finding the gaps and delivering the solutions in terms of legal requirement and 3rd Parties system.

Project Scope: OM, AR, Billing, Brazilian Invoice.

Schweitzer Mauduit do Brasil

Industry: Paper Industry

Jan/2010 ~ Jul/2010

Role: Oracle Sr. Consultant Order to Cash

Description: Oracle implementation of new features and support release 12.0.6 (Upgrade using the recommendation of the oracle to create a new environment and implement all the setups again)

- Mapping the Client Requirements with Electronic Invoices needs and finding the gaps and delivering the solutions in terms of legal requirement and 3rd Parties system.
- Tight and primary integration between various modules was extensively tested and verified. Unit, System, Integrated Testing for GL, AR and Billing modules during CRP1 and UAT.
- Carrying out Users Acceptance Test (UAT), go-live activities and Post implementation support.

Project Scope: OM, AR, Billing, Brazilian Invoice and Mastersaf (3rd Tax Partner System for Issue invoice)



BrMalls Participações S.A

Industry: Mall Administrator

Nov/2009 ~ Dec/2009

Role: Oracle Sr. Consultant Order to Cash

Description: Support and rollout of new Operation operations

- Rollout for new operations unit
- Set the new operation unit and inventory organization for Accounts Receivable, Order Management, Inventory modules.
- Testing execution for each business process in this new operating unit.
- Maintenance of all documentations settings (BR100) of testing and quality environments.

Project Scopet: OM, AR, Billing, Brazilian Invoice and Inventory

F2C Consultoria, A. A. Informatica Ltda

Industry: Oracle Consulting – Internal Implementation Project

Oracle Consulting: F2C Consulting

Sep/2006 ~ Oct/2006 - Phase 1

May/2009 ~ Jul/2009 - Phase 2

Role: Oracle Sr. Consultant Order to Cash

Description: Oracle implementation to Release 12.0.0 – Using Oracle E-Business Accelerator R12

- Provided Training & Conducted Practice & Additional Business Requirements sessions.
- Prepare scope of new requirements.
- Configuring the Oracle Accelerators, which can do the setups automatically in client's targeted instance.
- Responsible for gathering user requirements, data conversions, customizations and testing.
- Preparing TE040 Documents, which can helpful to test the application functions.
- Interacting with Oracle development team regarding issues resolutions.
- Participate in Analysis, Design and Testing of the code and documentation.
- Performed Unit testing, UAT and End-User training for Go-live

Environment: Oracle Accelerator Questionnaire, OM, AR, Billing, Electronic Issue Invoice, INV, Application Developer and System Administration

CESTE - Consórcio Estreito Energia

Industry: Public Hydroelectric Electrical Energy

Aug/2009 ~ Nov/2009

Role: Oracle Sr. Consultant Order to Cash

Description: Partial Oracle implementation Integrated Receiving and Adjustments.

- Analysis of the business requirements of the hydroelectric.
- Responsible for gathering user requirements, data conversions, customizations and testing.
- Guiding for Customized Report, Interfaces etc.
- Provided Training & Conducted Practice & Additional Business Requirements sessions.

Project Scope: Brazilian Integrated Receiving, INV, PO, AP.

Peroxidos Farmaceuticos Brasil LTDA

Industry: Distributor of Pharmaceutical Products

May/2007 ~ Feb/2009 - Phase 1

Dec/2010 ~ Jan/2011 - Phase 2

Role: Oracle Sr. Consultant Order to Cash



Description: Oracle implementation to R11.5.10.2 – Using Oracle E-Business Accelerator R11i

- Gathering the Client Requirements and preparing the documents using AIM Methodology.
- Prepare AS-IS of current State Street System, find and recommend work around of GAPS.
- Configuring the Oracle Accelerators, which can do the setups automatically in client's targeted instance.
- Responsible for gathering user requirements, data conversions, customizations and testing.
- Preparing TE040 Documents, which can helpful to test the application functions.
- Interacting with Oracle development team regarding issues resolutions.
- Participate in Analysis, Design and Testing of the code and documentation.
- Performed Unit testing, UAT and End-User training for Go-live
- Supporting daily operation for all Financial Modules
- Deliverables included need analysis, functional mapping, gap analysis, business process re-engineering, finding solutions, setup and prototyping & testing
- Mapping the Client Requirements with Electronic Invoices needs and finding the gaps and delivering the solutions in terms of legal requirement and 3rd Parties system.

Project Scope: Oracle Accelerator Questionnaire, OM, AR, Billing, Electronic Issue Invoice, INV, PO, Brazilian Integrated Receiving, AP and GL.

Technip Brasil - Engenharia, Instalações e Apoio Marítimo S/A

Industry: Oil and Gas Equipment

Nov/2006 ~ Apr/2007

Role: Oracle Sr. Consultant Order to Cash

Description: Support in App Developer and Sysadmin

- Support in changing environment.
- Maintenance of all documentations settings (BR100) of testing and quality environments.
- Responsible for maintaining the six environments, including production of the same configuration.
- Defined Value Sets, Descriptive Flex fields, and Custom Profile Options
- Creating new responsibilities and defining the required system profile options
- Enabling Key Flex field and Descriptive Flex field.
- Creating the user, printers, responsibilities, request groups
- Creating value set and assigning its values.

Project Scope: Application Developer and System Administration

Essilor International S.A.

Industry: Vision Solutions

Sep/2005 ~ Jan/2006 - Phase 1

Dec/2009 ~ Jan/2010 - Phase 2

Role: Oracle Sr. Consultant Order to Cash

Description: Support Oracle Environment Release 11.5.8

- Provided Training & Conducted Practice & Additional Business Requirements sessions
- Review and scope new requirements, requests for change and problems for modules already implemented
- Prepare issue and risk tracker and for roll outs for various go-live projects.
- Prepared BR 100 for Quality module and Implemented Quality Module for one release.
- Involved in Unit Testing and Performance Testing.
- Involved in some activities for Oracle System Administration module such as registering the users and assigning responsibilities, printers in Oracle Apps.
- Creating new responsibilities and defining the required system profile options
- Enabling Key Flex field and Descriptive Flex field.
- Creating the user, printers, responsibilities, request groups



- Creating value set and assigning its values.

Project Scope: OM, AR, Billing, Electronic Issue Invoice, INV, Application Developer and System Administration

Training/Certifications

- Oracle E-Business Suite Financial Management Support Specialist - OPN Competency Center - OPN Certificate – may/2011
- Oracle Technology Overview - Oracle University – Mar/2009
- R12: Oracle Sub ledger Accounting Functional Overview Course Evaluation - Oracle University – Jan/2009
- R12: Oracle Release Management Technical Overview - Oracle University – Jun/2008
- Oracle Order Management Marketing Overview - Oracle University – Jul/2008
- R12: Oracle Configurator: APC User Defined Attributes Import Functional Overview - Oracle University – Jul/2008
- R12: Oracle Advanced Pricing: Price Book Functional Overview - Oracle University – Jul/2008